

IN-PERSON

Foundations for Commercial Lending

WHEN

April 3, 2024
9:00 a.m. - 4:00 p.m.

WHERE

Arkansas Bankers Association
1220 W. Third Street
Little Rock, AR 72201

This event is designed to provide an overview of commercial lending through an assessment, type and structure of a commercial loan, as well as building relationships with new and existing clients. You will learn the necessary skills to analyze, and if required, approve a business loan. The program is organized by first evaluating a credit through financial analysis to assess the risk reward relationship.

Following the financial assessment portion of the program, participants will dive into the elements of managing business relationships profitably and under approved risk guidelines. Participants will have exposure to assessing loan suitability, structuring a loan and developing a sound lending understanding upon which to build comprehensive commercial and business relationships.

ABOUT THE INSTRUCTOR



Adam Trower is an engaging and detailed graduate bank school instructor. He has spent eighteen years in a Community Bank working his way up from Loan Officer to Senior Vice President and Director. He has spent the last five years working with the Missouri Bankers School of Bank Management. His style of teaching blends modern technology and principles with an old-fashioned customer service focus. While his banking experience has been primarily focused on lending, asset/liability, and management he has worked on projects in almost every area of banking. This broad knowledge presents students with a unique perspective on how their specific roles affect the whole organization.

WHO SHOULD ATTEND?

1-5 years' experience in Commercial Lending, Loan Officers, Relationship Managers, Loan Review Officer, Credit Officers, Credit Analysts



Arkansas Bankers Association | Professional Development Department

1220 West Third Street | Little Rock, Arkansas 72201 | (501) 376-3741 | www.arkbankers.org

REGISTRATION FEES

ABA Members:

Early Registration Price: \$340; After January 29: \$390

Non-Members:

Early Registration Price: \$680; After January 29: \$780

HOTEL INFORMATION

This event will be held at the Arkansas Bankers Association. Should you need a hotel room reservation, a Local Negotiated Rate (LNR) has been reserved for your convenience at the following hotels. The LNR is based on hotel availability, and you are responsible for all hotel room charges.

Hilton Garden Inn Downtown | (501) 244-0044
Group Rate: \$148 | Corporate Account Code: 3197385

Downtown Marriott Little Rock | (501) 906-4000
Group Rate: \$169 | Group Code: A5698

CANCELLATION

Full registration fees will be refunded if a cancellation is received before March 20. No refunds will be given for cancellations made after March 20. All cancellations must be submitted in written format prior to the event.

MORE INFORMATION

- Registration will begin at 8:30 a.m. on April 3.
- Dress for the seminar is business casual. To ensure your comfort, please bring a jacket or sweater.
- If you have any special dietary requests, please contact the ABA Professional Development Department at (501) 376-3741.
- By attending an ABA event, you are consenting to the ABA taking and using your photograph and name for use in its marketing or promotional materials, news publications or website.

FOUNDATIONS FOR COMMERCIAL LENDING

APRIL 3, 2024

Bank/Company Name _____ Phone _____

Registrant Name _____ Title _____ E-mail _____

Registrant Name _____ Title _____ E-mail _____

Address _____ City _____ State _____ Zip _____

Registration Contact _____ Phone _____ E-mail _____

PAYMENT INFORMATION

Charge my: Mastercard  Visa  American Express  Discover 

Account Number _____

Name on Card _____

Expiration Date _____ CSC Number _____

(3-digit security code on back of your card)

Billing Zip Code _____

If you would prefer to pay via credit card over the phone, please call the ABA at (501) 376-3741. Please do not email your credit card information.

Note: Non-Members must pay with a credit card or check prior to the event.

Email: abigail.johnson@arkbankers.org

Fax: (501) 376-9243

Mail: Check Payable to:
Arkansas Bankers Association
Professional Development Department
1220 West Third Street
Little Rock, AR 72201

ABA USE ONLY:

Registered: _____

Amount: _____

Received: _____